## **Essential Investment Partners LLC**

## **Guidelines for Proxy Voting**

Set forth below are the general guidelines that Essential follows in voting proxies on behalf of its clients. The guidelines are just that – guidelines for most situations. However, the guidelines may not be followed if the facts and circumstances of a particular situation warrant a change. If a particular proposal is not covered by the following guidelines, it will be voted on a case-by-case basis, considering the appropriate facts and circumstances, bearing in mind what is in the best interests of shareholders.

## **Operational Matters**

#### Vote for:

- Minor bylaw or charter changes
- Proposals to change the corporate name
- Changes of meeting location, date, time unless unreasonable
- Ratification of auditors unless there is cause for change

## Vote against:

- Granting management authority to adjourn a meeting
- Proposals to reduce quorum requirements
- Shareholder proposals to change meeting location, date and time
- Shareholder proposals to require audit firm rotation

#### **Board of Directors**

## Vote for:

- Proposals to repeal classified boards
- Proposals to fix the board size
- Shareholder proposals requesting majority of board be independent
- Shareholder proposals requesting committees be comprised of independent directors

### Vote against:

- Proposals to classify the board or limit board terms
- Expanded indemnification provisions beyond statutory limits
- Shareholder proposals to set a mandatory retirement age

#### Vote on case-by-case basis:

- Director elections, considering qualifications, attendance, independence, director investment in the company and other relevant factors
- Director stock compensation plans

- Proposals to require separation of chair and CEO positions
- All other board-related issues

## Compensation

Vote on case-by-case basis:

- Stock incentive plans, considering relevant facts and circumstances including, but not limited to, aggregate award pool, outstanding incentive grants, criteria for awards, rules regarding repricing, impact on reported earnings if options expensed and option/restricted stock mix
- Executive compensation plans, considering relevant facts and circumstances including, but not limited to, eligible recipients, aggregate compensation limits, criteria for awards, company compensation history and flexibility reserved to compensation committee under the plan
- Director retirement plans for non-employee directors

# **Capital Structure and Corporate Events**

#### Vote for:

- Adjustments to par value
- Proposals to increase number of authorized shares, unless paired with a shareholder rights (poison pill) plan
- Proposals to institute open market purchases of stock when shareholders can participate on equal terms

## Vote against:

- Shareholder rights plans
- Preferred stock authorizations without specific terms
- Tracking stock proposals

## Vote on case-by-case basis:

- Director elections in contested elections
- Anti-takeover defenses
- Mergers and corporate restructurings
- Asset purchases and sales
- Debt restructurings and security conversions
- Liquidations, joint ventures and going private transactions
- Private placements of securities
- Spinoffs
- Preferred stock issuance

### **Environmental, Social and Governance Issues**

Shareholder proposals related to environmental, social and governance ("ESG") issues will be reviewed on a case-by-case basis, understanding that ESG risks and opportunities can vary by industry and company. These decisions may include seeking appropriate disclosure material regarding ESG issues in comparison to the company's peers.

Essential may support shareholder proposals that serve to enhance or protect shareholder value, as long as they do not disrupt the course of business. Companies that are managed well are often effective in dealing with the relevant ESG issues that pertain to their business, so Essential may generally vote with the board directors on these matters.

Essential tends to vote against proposals that we believe are related to matters not material to the business that could impose unnecessary or excessive costs without economic benefit to shareholders. We would also vote against proposals that intrude excessively on management and/or board discretion and may abstain from voting on proposals that do not have a readily determinable financial impact on shareholder value.

## The following are general guidelines for voting mutual fund proxies:

- Absent a compelling case to the contrary, we will vote against:
  - Any proposal that increases fund expenses, including management fee increases and 12b-1 fee increases
  - Changes to investment policies that materially change the nature of the fund's investments
- Essential will generally vote for:
  - Uncontested elections of directors, unless there is a clear reason to withhold the vote such as:
    - Lack of qualifications
    - No investment in the funds by the directors
    - Clearly excessive age
  - Ratification of selection of auditors
  - Increase in authorized shares and/or establishment of new share classes
- Essential will evaluate on a case-by-case basis:
  - Minor changes to investment policies
  - Changes to advisory contracts
  - Contested director elections

- Re-approval of advisory contracts that will be terminated as a result of a change of control of the investment adviser to the fund
- Changes to articles of incorporation other than authorized shares or establishment of new share classes
- o Other unique or unusual issues presented